



# JACOBUS CONSULTING COMPANY OVERVIEW

## Jacobus Consulting Improves Healthcare Efficiency

Jacobus Consulting is a leading healthcare services firm that helps to improve care outcomes and operational efficiency through advisory services, systems optimization, clinical and revenue cycle process improvement and workforce training. We deliver services across the continuum of care that improve patient care and quality, optimize operations, and increase financial performance.

## History and Growth

Sandra Jacobs founded Jacobs & Associates in the late 1990's after a 20+ year healthcare operations career, including leadership in health information, revenue cycle, and information systems. Our name became Jacobus Consulting in 2006 to reflect rapid growth and to better drive continuous improvement in healthcare with increased services that support the patient care, revenue cycle and IT lifecycle.

Jacobus serves providers across the continuum of care in settings that include acute, critical access, ambulatory, outpatient, rehab, and long term care. We are headquartered in California with customers in most US States and Canada, and consultants who live and travel in all regions of North America.

Jacobus is active in many leading healthcare and charitable associations and today we remain dedicated to the mission of healthcare, committed to quality assurance, and driven by client satisfaction.

## Our 5 Core Commitments

Jacobus is committed to continually providing:

1. **The Best People** – We provide our clients with skilled experts who exceed client expectations. We continuously strive to make Jacobus a great place for them to work.
2. **A Commitment to Integrity** – We provide our clients, employees and partners with the highest level of honesty, effort and accountability.
3. **A Commitment to Client Value** – We stay focused on client strategic objectives and closely align our efforts and deliverables to produce those results.
4. **Stewardship of Client Resources** – We value our client's financial, time and personnel resources in the same way we value our own.
5. **Client Sustainability** – We strive to help our clients by transferring our skills and knowledge so that they may sustain the benefits they have gained going forward.



## Service Offerings

Healthcare IT	Clinical Informatics	Revenue Cycle	Application Delivery
<ul style="list-style-type: none"> <li>■ <i>EMR Adoption &amp; Change Management</i></li> <li>■ <i>Project Management</i></li> <li>■ <i>Workflow Process Redesign</i></li> <li>■ <i>Readiness Assessment</i></li> <li>■ <i>Meaningful Use Roadmap &amp; Audit</i></li> <li>■ <i>Healthcare IT Education &amp; Training</i></li> <li>■ <i>Leadership and Staff Augmentation</i></li> </ul>	<ul style="list-style-type: none"> <li>■ <i>Clinical Documentation Planning &amp; Design</i></li> <li>■ <i>Clinical Decision Support</i></li> <li>■ <i>Quality Informatics</i></li> <li>■ <i>Clinical Process Redesign</i></li> <li>■ <i>Clinical Informatics Education &amp; Training</i></li> <li>■ <i>Leadership and Staff Augmentation</i></li> </ul>	<ul style="list-style-type: none"> <li>■ <i>Revenue Cycle Optimization</i></li> <li>■ <i>Revenue Integrity &amp; Charge Capture</i></li> <li>■ <i>Revenue Cycle SWAT Teams</i></li> <li>■ <i>ICD-10 Migration</i></li> <li>■ <i>CDI - Clinical Documentation Improvement</i></li> <li>■ <i>Pro-ration/Contract Management</i></li> <li>■ <i>KPI's &amp; BI Business Intelligence</i></li> <li>■ <i>Leadership and Staff Augmentation</i></li> </ul>	<ul style="list-style-type: none"> <li>■ <i>Meditech</i></li> <li>■ <i>Siemens</i></li> <li>■ <i>McKesson</i></li> <li>■ <i>Epic</i></li> <li>■ <i>Cerner</i></li> <li>■ <i>LSS</i></li> </ul>

## Leadership

### **Sandra Jacobs, Founder & CEO**

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### **Matt Kopp, VP, Operations & Finance**

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