



REVENUE CYCLE SWAT TEAMS



When You Need Revenue Cycle Improvement—Fast!

Many hospitals find themselves in an “AR hole” due to understaffing or sizable backlogs. Sometimes, staff lacks the knowledge, skills, tools or productivity to turn the problem around.

Symptoms include poorly trending performance indicators like creeping AR Days, stalled Aged Accounts, expanding DNFB, slipping Cash Collections, growing Bad Debt, and uncontrolled Denials and Underpayments. Worse yet is the lack of visibility on the root cause. If unaddressed the situation can turn into a cash squeeze and an overwhelmed staff – with little chance of turnaround.



For over a decade, Jacobus has helped healthcare providers improve financial results through a Revenue Cycle performance improvement package of advisory services, education, process redesign, and systems optimization to drive increased cash, added revenue and improved customer service.

Jacobus SWAT Experts Are the Solution



Jacobus pioneered the concept of Revenue Cycle SWAT Teams 10 years ago with low-cost, skilled experts who deploy immediately and turn things around. We pinpoint root causes and define a winning plan, and then assign experts in Patient Access, Case Management, Charge Capture/CDM, Coding and the Business Office to augment your staff. SWAT experts show up fast, work fast, and get results. They bring years of best practice skills in systems, process improvement and tools.

SWAT Teams are short term – until key indicators improve - with rapid ROI. And they train staff and supervisors in best practice and tools so that the situation doesn’t come back.

“Jacobus provided tremendously valuable SWAT team assistance to Rady Children’s over the past several years and we very much appreciate all that they have done.

The organization is stronger because of Jacobus and the children of the community are better served.”

*Roger G. Roux, Chief Financial Officer -
Rady Children’s Hospital and Health Center*

Our SWAT Team Services include:

- AR Analysis and Improvement
- Billing and Re-Billing
- Cash Collections, AR and Bad-Debt Cleanup
- DNFB Cleanup and Management
- CDM Clean-up and Revenue Recovery
- Denials and Underpayment Recovery
- Claims Management Systems Clean-up
- Revenue Cycle System Dictionary Build and Clean-up
- System Upgrade Testing

Proven SWAT Results

Jacobus SWAT Teams have helped numerous hospitals get bottom line improvements - fast. SWAT Teams recover revenue, increase cash, clean-up accounts, and produce results.

About Jacobus Consulting

Jacobus Consulting is a leading process improvement and healthcare IT services firm that assists providers to transform clinical systems, optimize financial results, and improve IT performance. We combine strategic thinking, operational and patient care experience, project and process best practice, and systems expertise to empower efficiency in healthcare delivery. For over a decade across North America we have been *Advancing Healthcare Together.*

For more information please contact us at our website, www.jacobusconsulting.com

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