
ACHIEVE
WHAT
MATTERS
MOST.
Jacobus
CONSULTING™

What matters most is **PEOPLE.**

Difficult challenges are faced every single day by you – the people who deliver and support care. We know why you do it. It's why we do it, too. In the end, it is about people.

It's about the patients. Their families. And the communities they live in.

At Jacobus, we are here to honor, support, and empower the caregivers, staff, and administrators who exhibit leadership to serve. Making tough choices with a clear focus on people keeps healthcare – and your organization – thriving.



Your mission is **OUR MISSION**

For over 15 years, Jacobus has been dedicated to growing and adapting to meet the needs of the ever-changing healthcare landscape.

Our commitment to meaningful solutions and innovative technology has helped us become recognized as a thought-leader in healthcare consulting. Our ability to optimize systems, retool processes, and improve efficiency equips you to successfully navigate complex, interconnected issues and shift to value-driven healthcare.



"With the help of Jacobus, we have transformed so successfully that the nurses say they can't imagine going back."

Judy Maass,
Chief Nursing Officer,
Valley Presbyterian Hospital



What we help our clients do **IS FAR GREATER** *than the services we provide.*

We advance the mission of healthcare by empowering our clients to achieve what matters most to their business success, community mission, and personal hearts.





Maximize your investment by investing in **YOUR PEOPLE.**

"The shift to value and managing community health requires visionary leadership. This constantly challenges us to improve efficiencies while equipping our patients and care providers with innovative tools and approaches – demanding a renewed commitment to organizational agility and creativity."

Sandra Jacobs, CEO, *Jacobus Consulting*



Value-driven healthcare BEGINS WITH YOU

"Jacobus actively listened to our ideas and suggestions while fostering a collaborative working relationship."

Mary Lou Schmulbach, RN, MSN, NE-BC, Clinical Care Director, Memorial Hospital

Jacobus understands that successful transformation comes from strengthening relationships while aligning clinical concerns and IT business processes with the strategic and financial performance goals of the organization.

We work with you to identify the engagement strategies that are right for your facility and your physicians.

We approach every client engagement with an open, honest exchange of knowledge – sharing what we know and putting the needs of you and your organization first.

High-performance solutions that achieve

PROVEN, POWERFUL RESULTS.

HEALTHCARE TECHNOLOGY

In today's rapidly changing healthcare landscape, IT provides tools that enable providers and patients to share comprehensive and timely health information where it is needed – supporting improved health outcomes and driving increased efficiency.

MANAGEMENT CONSULTING

Clinical Care Delivery

When providers are empowered through information technology, better healthcare decisions can be made through collaboration across expanded care settings – facilitating new patient-centric models and the journey to Population Health Management.

Financial Performance Improvement

Tightened reimbursement and evolving relationships demand agile and adaptable care teams focused on continually improving efficiencies. Value-based-healthcare models will reward providers that excel in safeguarding revenue while also controlling costs and delivering superior customer service.

PRACTICES

- EPIC
- CERNER
- MEDITECH
- ALLSCRIPTS
- AMBULATORY EHR
- MCKESSON
- SIEMENS

AREAS OF EXPERTISE

- EHR
- DATA EXTRACTION
- COMPUTER-ASSISTED CODING
- BI/ANALYTICS
- PATIENT PORTALS
- MOBILITY
- HIE/INTEGRATION/EMPI

CLINICAL AND QUALITY

- PATIENT & COMMUNITY ENGAGEMENT
- MEANINGFUL USE
- CARE COORDINATION
- CLINICAL TRANSFORMATION
- POPULATION HEALTH
- CLINICAL DOCUMENTATION
- QUALITY INFORMATICS
- PHYSICIAN INTEGRATION
- CLINICAL INTELLIGENCE
- PHYSICIAN PRODUCTIVITY
- CLINICAL-DECISION SUPPORT

REVENUE CYCLE SERVICES

- PATIENT ACCESS
- CASE MANAGEMENT
- REVENUE INTEGRITY
- HIM, ICD-10, CDI
- PATIENT FINANCIAL SERVICES
- COST MANAGEMENT
- WORKFLOW OPTIMIZATION
- CONTRACT MANAGEMENT
- STAFFING PRODUCTIVITY
- CASH ACCELERATION
- SWAT A/R TEAMS
- INTERIM LEADERSHIP
- CONSOLIDATION & MIGRATION SUPPORT



*"We saw an increase of **$8.2M** in cash collections – a **16% YOY** increase – and movement toward our strategic goals."*

David Keith,
Chief Operating Officer, Kern Medical Center

ACHIEVE YOUR STRATEGIES AND MOVE FROM OPPORTUNITY TO ROI

DISCOVER | **IMPLEMENT** | **OPERATIONALIZE**

Jacobus delivers a complete suite of services that support IT and Management Consulting Performance Improvement – from Strategy and Planning to Opportunity Identification to full Implementation and Support – with a commitment to knowledge transfer that will equip and enable your team to fully operationalize the benefits. *Whether you need specific consultant skills or a complete transformation partner, Jacobus can take you from Opportunity to ROI.*

Superior BUSINESS PROCESS KNOWLEDGE

"Their approach breaks down silos and creates long-lasting improvement. The Jacobus team was highly skilled and had a way of making our staff feel safe and valued."

Melanie Van Winkle, CFO,
Mammoth Hospital

the power behind the technology

Jacobus Consultants don't just implement an IT solution.

We are true management consulting professionals who are adept at driving change. We have the knowledge and expertise to operationalize the benefits of IT systems around optimal healthcare business processes and your care delivery needs.

Our insightful, adaptable professionals bring a unique blend of clinical, financial, and technological expertise ensuring that your strategy will transition seamlessly – increasing efficiency with maximum physician and clinician adoption.



Customized solutions backed by INDUSTRY-LEADING EXPERIENCE.

Our approach is different. Each of our consultants has worked directly in the healthcare field – as doctors, nurses, pharmacists, and as finance and IT leaders. We help you achieve maximum efficiency and increased productivity, ultimately leading to better outcomes.



Contain costs and remain agile by properly equipping your team
TO SUCCEED.

Tomorrow's healthcare delivery models will rely on tighter coordination from a broad range of complex roles – each fully equipped to achieve maximum efficiency, quality, and patient satisfaction.

You are in CONTROL

of both the knowledge and the solution

"Jacobus Consulting was instrumental in helping our physicians successfully align their clinical concerns for Physician Documentation, Clinical Decision Support, and Order Set development with our strategic initiatives."

William Casperson MD, FACS, CPE,
VP of Medical Affairs, Memorial Hospital

Your workforce is your most powerful asset. And their ability to be agile and adaptable will have the greatest impact on efficiency and your bottom line. Jacobus knows that supporting changing care delivery models means supporting your people – with the innovative technology and tools that leave them equipped and in control.

We won't rest until we have provided a proven, long-term solution and set of tools for your continued success.

Together, we'll turn today's challenges and uncertainty into tomorrow's opportunities and possibility.

Don't just implement. **ACHIEVE.**

We'll take you where you want to go.

Call 949.713.2101

or go to ***JacobusConsulting.com*** *to speak to an expert.*



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