

“Jacobus has impressed me so much that I would trust them with anything now.”

—MEDITECH hospital/VP executive surveyed by KLAS



6.X MEDITECH READY CONSULTING SERVICES



Jacobus Consulting is a KLAS® top rated MEDITECH firm and READY certified for 6.X EHR implementations.

Jacobus is certified by MEDITECH to provide expert consulting services for 6.X READY implementations. The rigorous READY testing criteria allow Jacobus to provide customers with the best possible implementation experience. Jacobus is also a KLAS top-rated firm that has been implementing MEDITECH systems for 16+ years. Jacobus' partnership with MEDITECH allows for a comprehensive READY methodology to help organizations quickly adopt advanced EHR technology, use evidence at the point of care, and improve workflows.

Jacobus has an unrivaled approach to the MEDITECH READY methodology. It uses the READY methodology as a baseline for customer success by going beyond it to provide:

- **DEEP EXPERTISE** in HIT, revenue cycle, HIM and clinical care delivery to ensure a comprehensive transformation for protecting revenue streams and workflow efficiencies
- **PROVEN PHYSICIAN ADOPTION** and engagement approach that ensures 90% + utilization
- **ONE-TOUCH PROCESS RE-ENGINEERING METHODOLOGY** that solves root-cause problems and prevents retrofitting systems and staff
- **TRANSFERRABLE BOOK OF KNOWLEDGE** for hospital, IT, and business office staff to operate independently preventing the need for future consulting support



“Jacobus offers very robust services in their READY implementation approach, and along with their deep expertise in MEDITECH 6.1, we are confident in the decision we have made to partner with them.”

Cindy Peterson CiO,
Henry Mayo
Newhall Hospital



What to Look for in a Consulting Partner

In planning for 6.1 implementation, hospitals must evaluate firms not only on meeting baseline requirements, but on whether they are truly going above and beyond the minimum necessary criteria. According to a 2015 KLAS® report titled, "MEDITECH Consulting: Which Firms are Ready to Support Providers' Varied Consulting Needs?", hospital executives quoted Jacobus Consulting as having strength in these key areas:

- **KLAS VALIDATED GO- LIVE SUPPORT & FULLY RATED IMPLEMENTATION & ADVISORY SERVICES**

"After each project with Jacobus, they give us a full book of knowledge documenting everything they have recommended and policies they have made...I have seen others try this kind of thing, but they have not been as organized." *–Hospital executive surveyed by KLAS*

- **EXTENSIVE MEDITECH/GENERAL REVENUE CYCLE KNOWLEDGE**

"I have had good consultants before, but I have never seen them deliver like Jacobus' consultants have... My CEO says bringing Jacobus in was the single biggest thing we did in the last year to turn ourselves around. We had a turnaround of more than \$20 million..." *–Hospital VP/Other Executive surveyed by KLAS*

- **STRONG PROJECT LEADERSHIP AND PROBLEM RESOLUTION AS KEYS TO SUCCESS**

"Jacobus' problem resolution is the best I have ever seen with a consulting group. They have impressed me so much that I would trust them with anything now."
–Hospital VP/Other Executive surveyed by KLAS

- **ESTABLISHED PROCESSES PRAISED BY CLIENTS**

"Jacobus was willing to give us the 24-hour assistance we were looking for. Other vendors weren't willing to do that... They were well received by the nurses, which was quite a trick...everyone was pleased with the way our engagement turned out..." *–Hospital executive surveyed by KLAS*

From the KLAS report: "MEDITECH Consulting: Which Firms are Ready to Support Providers' Varied Consulting Needs?" August 2015.
© 2015 KLAS Enterprises, LLC.

All rights reserved. www.KLASresearch.com.
See more at www.KLASresearch.com

Jacobus Consulting is wholeheartedly committed to helping providers improve patient care and quality, optimize operations, and increase financial performance through process redesign, healthcare technology and workforce development. Because of the depth and breadth of our expertise, we are uniquely suited to be your partner to solve the most complex challenges in healthcare.

ACHIEVE WHAT MATTERS MOST.

To connect with an expert or to receive more information, call us at **949.727.0720** or visit our website at JacobusConsulting.com